

**BERKSHIRE REGION GROUP PURCHASING SALT and ICE MATERIALS AWARDS FY2011**

WINTER SALT AND DEICER PRODUCTS	DISTRICTS			
	Northern	Central	Southern	SouthEastern
Liquid Calcium Chloride 32% Winter gallons	1.10	1.10	1.10	1.10
<b>AWARDED</b>	All States Asphalt, Inc.			
Liquid Calcium Chloride 32% Winter (with corrosive inhibitor) gallons	1.18	1.18	1.18	1.18
Liquid Deicer Magnesium Chloride gallons	0.85	0.85	0.85	0.85
Liquid Deicer Winter Grade 26% Magnesium Chloride with corrosive inhibitor gallons	0.89	0.89	0.89	0.89
Liquid Agricultural Deicer (traditionally used for salt and sand stockpile) gallons	1.29	1.29	1.29	1.29
<b>AWARDED</b>	IMUS Innovative Municipal Products US			
Sodium Chloride Rock Salt tons	68.55	67.77	67.57	70.47
<b>AWARDED</b>	American Rock	International Salt	Cargill, Inc.	
Sodium Chloride Crushed Rock Salt PRE treated with Magnesium Chloride tons	80.73	80.73	80.73	80.73
<b>AWARDED</b>	Cargill, Inc.			
Sodium Chloride Crushed Rock Salt PRE treated with an Agriculturally Enhanced Magnesium Chloride Product, equal to Ice B Gone tons	84.56	83.77	83.57	87.29
<b>AWARDED</b>	International Salt			
All States Asphalt, Inc., 325 Amherst Rd, POB 91, Sunderland, MA 01375, Phone 413-665-7021, Fax 413-665-9027, Email: asphalt@asmg.com				
Innovative Municipal Products IMUS, 454 River Road, Glenmont, NY 12077, 518-729-4319, Fax 518-729-5181, Email bids@innovativecompany.com				
American Rock Salt Company, P. O. Box 190, Mt. Morris, NY 14510 Marcia Gavin 1-888-762-7258, Fax 585-991-6935, Email: marcia.gavin@americanrocksalt.com				
International Salt Co., LLC, 655 Northern Blvd, Clarks Summit, PA 18411, 1-888-388-4726, Fax 570-586-6463, Email: bids@isocosalt.com				
Cargill Inc, 24950 Country Club Blvd, Ste 450, No Olmsted, Ohio 44070, Ellen Ziegman, 1-800-600-7258, Fax 440-716-0763, Email: Ellen_Ziegman@cargill.com				