

Amendment to Contract . . .
Agreement To Contract Item 5 Winter Salt and Deicer Products
Between
Berkshire Region Group Purchasing Program
and
International Salt Co., LLC

Where-as the BRGPP and International Salt have entered into a contract dated August 9, 2010 for Sodium Rock Salt;

And where-as the contract contains Paragraph **Pricing: Price Limitation** on Page 8 of the contract which states: The bidder must agree that no other customer of similar size and similar terms and conditions shall receive a lower price for the same commodity and service during the contract period, unless this same lower price is immediately effective for the Commonwealth. The bidder must also agree to provide current or historical pricing offered or negotiated with other governmental or private entities at any time during the contract period upon the request of the contract manager.

And where-as International Salt has entered into a contract with the Commonwealth of MA for Sodium Chloride Rack Salt at a price of \$51.16 which is lower than the \$67.77 and \$67.57 price per ton quoted in the original contract with BRGPP

Now, therefore, the August 9, 2010 contract between BRGPP and International Salt Co. LLC is hereby amended as follows:

For Central Berkshire Participants: From \$67.77 price per ton to \$51.16

Central Berkshire District shall consist of the area in the following towns/cities: Becket, Lanesborough, Dalton, Windsor, Pittsfield, Hinsdale, Peru, Richmond, Lenox and Washington.

For Southern Berkshire Participants: From \$67.57 price per ton to \$51.16

Southern Berkshire District shall consist of the area in the following towns/cities: West Stockbridge, Stockbridge, Lee, Otis, Tyringham, Great Barrington, Alford, Egremont, Mount Washington, Sheffield, New Marlborough, Monterey, and Sandisfield.

South Eastern District - Blandford, Chester, Granville, Montgomery, Plainfield, Russell, Tolland and Worthington, unless geographically these communities are closer to another district for easier delivery.

It is also agreed that the Participating Towns in the South Eastern District that are geographically closer to another district for easier delivery will be included, as in previous years.

This agreed upon price will be retroactive to October 20, 2010.

INTERNATIONAL SALT CO., LLC

BY  10/28/10
Witness DANIEL P. THOMPSON, CHIEF EXECUTIVE OFFICER

BERKSHIRE REGION GROUP PURCHASING PROGRAM

BY _____
Witness GREGORY T. FEDERSPIEL, CHAIRMAN

DATE _____