

# **BERKSHIRE REGION GROUP PURCHASING PROGRAM**

1450 East Street, Suite 10D, Pittsfield, MA 01201

Phone (413) 448-8424, Fax (413) 499-0213, Email: [berkcty@rnetworx.com](mailto:berkcty@rnetworx.com)

Gregory T. Federspiel, Chair

**SUBJECT: Fuels: Heating, Diesel and Gasoline      FY 2011 BIDS AWARDED**

## **Heating fuel**

**Northern Berkshire – heating fuel: West Oil Company** Contact Bob West or Mary Capehart at 413-664-4000

Option A Non Fixed Price:	Del of: 100 – 1000	1001 to 2500	2501+
Delivery charge per gallon	.249	.199	.139

Option B Fixed Price per gallon \$2.622 a gallon

**Central Berkshire – heating fuel: Lipton Energy, Dennis Koch** 413-443-9191

Option A Non Fixed Price:	Del of: 100 – 1000	1001 to 2500	2501+
Delivery charge per gallon	.2850	.2450	.1900

Option B Fixed Price per gallon \$ 2.6588      2.6188      2.5988

**Southern Berkshire – heating fuel: Lipton Energy, Dennis Koch** 413-443-9191

Option A Non Fixed Price:	Del of: 100 – 1000	1001 to 2500	2501+
Delivery charge per gallon	.2950	.2550	.2000

Option B Fixed Price per gallon \$ 2.6688      2.6288      2.6088

## **Diesel fuel**

**Northern Berkshire Diesel Fuel: West Oil Company** Contact Bob West or Mary Capehart at 413-664-4000

Option A Non Fixed Price:	Del of: 100 – 1000	1001 to 2500	2501+
Delivery charge per gallon	.245	.188	.135

Option B Fixed Price per gallon \$2.717a gallon

**Central Berkshire Diesel Fuel: Lipton Energy, Dennis Koch** 413-443-9191

Option A (only bid) Non Fixed Price:	Del of: 100 – 1000	1001 to 2500	2501+
Delivery charge per gallon	.2600	.2300	.2100

**Southern Berkshire Diesel Fuel: Lipton Energy, Dennis Koch** 413-443-9191

Option A (only bid) Non Fixed Price:	Del of: 100 – 1000	1001 to 2500	2501+
Delivery charge per gallon	.2750	.2450	.2250

## **Gasoline products:**

**Adams and Pittsfield only** received a tanker delivery bid and it was awarded to Lipton Energy, Dennis Koch at 413-443-9191 or [dkoch@liptonenergy.com](mailto:dkoch@liptonenergy.com).

Adams Tanker delivery: Under 5,000 gallons \$ .2500      Over 5,000 gallons \$ .2500 a gallon

Pittsfield Tanker delivery: Under 5,000 gallons \$ .1800      Over 5,000 gallons \$ .2000 a gallon

Gasoline for other communities - bids due Wednesday, July 28, 2010 at 2PM.

In our second bidding process, we received a bid for tanker deliveries only from Lipton Oil. Depending on your tank location, etc, Lipton may be able to accommodate you with a tanker delivery. You should be in direct contact with Lipton to discuss if this is possible. We are assessing what our next steps should be regarding securing a vendor for pumper deliveries and will be providing you an update as soon as possible. As one alternative we have pursued **options through the Commonwealth's Comm-Pass Division**, Operational Services Division. Attached is information regarding their fleet card purchase at a gas station. It is possible to pursue this approach and use your own tank for emergency use only (amounts would be under required bid thresholds.) If you need further information regarding this option please contact Rob Gava of Wright Express at 1-207-523-7064. Our office has also been in contact with OSD regarding the delivery of gasoline. Their contact is James V. Ferri III, Procurement Manager-Energy at 1-617-720-3168. He feels that their vendor will have the same issues about pumper vs. tanker deliveries. However, he said you may contact him to discuss your needs with him. The fuels industry is changing and we will need to develop new approaches as well.

If you have any questions or suggestions regarding this please contact our office at 413-448-8424 or via email at [berkcty@rnetworx.com](mailto:berkcty@rnetworx.com).

**Berkshire Region Group Purchasing Program**

**Fuel Oil # 2, Bid Form**  
FY 2011

**NORTHERN BERKSHIRE DISTRICT**  
July 1, 2011 to June 30, 2012

Delivered bid prices are in effect:

**REGULAR HEATING FUEL OIL #2**

OPTION A	Non-Fixed Pricing	OPTION B FIXED PRICE	
Delivery Gallons	Delivery Charge Per Gallon	Wholesalers Charge over future price	Delivery Charge Per Gallon
100-1000	.249		.269
1001-2500	.199		.219
2501+	.139		.165

**Diesel Fuel**

**BID FORM**

FY 2011

Delivered bid prices are in effect:

July 1, 2010 to June 30, 2011

**NORTHERN DISTRICT DIESEL FUELS**

DIESEL FUEL	Regular low sulfur	OPTION A	OPTION B FIXED PRICE	Delivery Charge
Delivery Gallons		Delivery Charge	Wholesalers Charge over future price	Per Gallon
100-1000		.245		.269
1001-2500		.188		.215
2501+		.135		.169

Company: West Oil Company, Inc. Signature: \_\_\_\_\_

Address: 593 Ashland St.

North Adams, MA  
01247

Date: 5/13/10

Title:

Telephone:

Fax:

Email:

*(Handwritten Signature)*

Treasurer

413-664-4000

413-662-2959

mary@westoilcompany.com

# BERKSHIRE REGION GROUP PURCHASING HEATING FUEL BID FORM

PLEASE SUPPLY COPIES OF OPTION A POSTINGS Bid Awards 072010 Page 3

## BID FORM FOR CENTRAL BERKSHIRE - REGULAR HEAT FUEL OIL #2

Central Berkshire Communities: Becket, Lanesborough, Dalton, Windsor, Pittsfield, Hinsdale, Peru, Richmond, Lenox and Washington.

<b>OPTION A:</b>	Base Price Albany Low Posting (date of delivery)	Quantity Delivery	Quantity Delivery	Quantity Delivery
	for Central Berkshire District Attachment A:	1-1000	1001-2500	2501+
		delivery	delivery	delivery

Delivery charge per gallon above base price per quantity of delivery:

July 1, 2010 to June 30, 2011) \$ .2850 gal \$ .2450 gal \$ .1900 gal

July 1, 2011 to June 30, 2012) \$ .2950 gal \$ .2550 gal \$ .2000 gal

July 1, 2012 to June 30, 2013) \$ .3050 gal \$ .2650 gal \$ .2100 gal

**OPTION B:** Fixed Price Futures based on January 2011 NYMEX price for Communities listed on Attachment "B"

Fixed Price Per Gallon \$ 2.4588 gal \$ 2.4198 gal \$ 2.5988 gal

Labor rates and/or other charges for oil burner service, if available: 78/HR RUC - 127/HR OT

# BERKSHIRE REGION GROUP PURCHASING DIESEL FUEL BID FORM

PLEASE SUPPLY COPIES OF OPTION A POSTINGS (DATE of June 17, 2010)

## BID FORM FOR CENTRAL BERKSHIRE - DIESEL FUEL

Central Berkshire Communities: Becket, Lanesborough, Dalton, Windsor, Pittsfield, Hinsdale, Peru, Richmond, Lenox and Washington.

<b>OPTION A:</b>	Base Price Albany Low Posting (date of delivery)	Quantity Delivery	Quantity Delivery	Quantity Delivery
	for Central Berkshire District Attachment A:	1-1000	1001-2500	2501+
		delivery	delivery	delivery

Delivery charge per gallon above base price per quantity of delivery:

July 1, 2010 to June 30, 2011) \$ .2600 gal \$ .2300 gal \$ .2100 gal

July 1, 2011 to June 30, 2012) \$ .2700 gal \$ .2400 gal \$ .2200 gal

July 1, 2012 to June 30, 2013) \$ .2800 gal \$ .2700 gal \$ .2300 gal

**OPTION B:** Fixed Price Futures based on January 2011 NYMEX price for Communities listed on Attachment "B"

Fixed Price Per Gallon \$ 44.810 gal \$ 44.800 gal \$ 44.810 gal

Lipton Energy, P. O. Box 1149, Pittsfield, MA 01202 Phone 413-443-9191,

Fax 413-445-4554 Email: [dkoch@liptonenergy.com](mailto:dkoch@liptonenergy.com)

**BERKSHIRE REGION GROUP PURCHASING HEATING FUEL BID FORM**

PLEASE SUPPLY COPIES OF OPTION A POSTINGS ( DATE of June 17, 2010)

**BID FORM FOR SOUTHERN BERKSHIRE - REGULAR HEAT FUEL OIL #2**

Southern Berkshire Communities: Alford, Egremont, Gt. Barrington, Monterey, Lee, Mount Washington, New Marlborough, Otis, Sandisfield, Sheffield, Stockbridge, Tyringham and West Stockbridge

**OPTION A:** Base Price Albany Low Posting (date of delivery) Quantity Delivery Quantity Delivery Quantity Delivery  
 for Central Berkshire District Attachment A: 1-1000 1001-2500 2501+  
 delivery delivery delivery  
 Delivery charge per gallon above base price per quantity of delivery:

July 1, 2010 to June 30, 2011) \$ .2950 gal \$ .2550 gal \$ .2000 gal  
 July 1, 2011 to June 30, 2012) \$ .3050 gal \$ .2650 gal \$ .2100 gal  
 July 1, 2012 to June 30, 2013) \$ .3150 gal \$ .2750 gal \$ .2200 gal

**OPTION B:** Fixed Price Futures based on January 2011 NYMEX price for  
 Communities listed on Attachment "B"  
 Fixed Price Per Gallon \$ 2.6688 gal \$ 2.6288 gal \$ 2.6088 gal

Labor rates and/or other charges for oil burner service, if available: 78 NA / REL 127 NA OT

**BERKSHIRE REGION GROUP PURCHASING DIESEL FUEL BID FORM**

PLEASE SUPPLY COPIES OF OPTION A POSTINGS ( DATE of June 17, 2010)

**BID FORM FOR SOUTHERN BERKSHIRE - DIESEL FUEL**

Southern Berkshire Communities: Alford, Egremont, Gt. Barrington, Monterey, Lee, Mount Washington, New Marlborough, Otis, Sandisfield, Sheffield, Stockbridge, Tyringham and West Stockbridge

**OPTION A:** Base Price Albany Low Posting (date of delivery) Quantity Delivery Quantity Delivery Quantity Delivery  
 for Central Berkshire District Attachment A: 1-1000 1001-2500 2501+  
 delivery delivery delivery  
 Delivery charge per gallon above base price per quantity of delivery:

July 1, 2010 to June 30, 2011) \$ .2750 gal \$ .2450 gal \$ .2250 gal  
 July 1, 2011 to June 30, 2012) \$ .2850 gal \$ .2550 gal \$ .2300 gal  
 July 1, 2012 to June 30, 2013) \$ .2950 gal \$ .2650 gal \$ .2400 gal

**OPTION B:** Fixed Price Futures based on January 2011 NYMEX price for  
 Communities listed on Attachment "B"  
 Fixed Price Per Gallon \$ NA-BID gal \$ NA-BID gal \$ NA-BID gal

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